



WHERE ARE THE JOBS? – CHICAGO

Quarter 4 2011

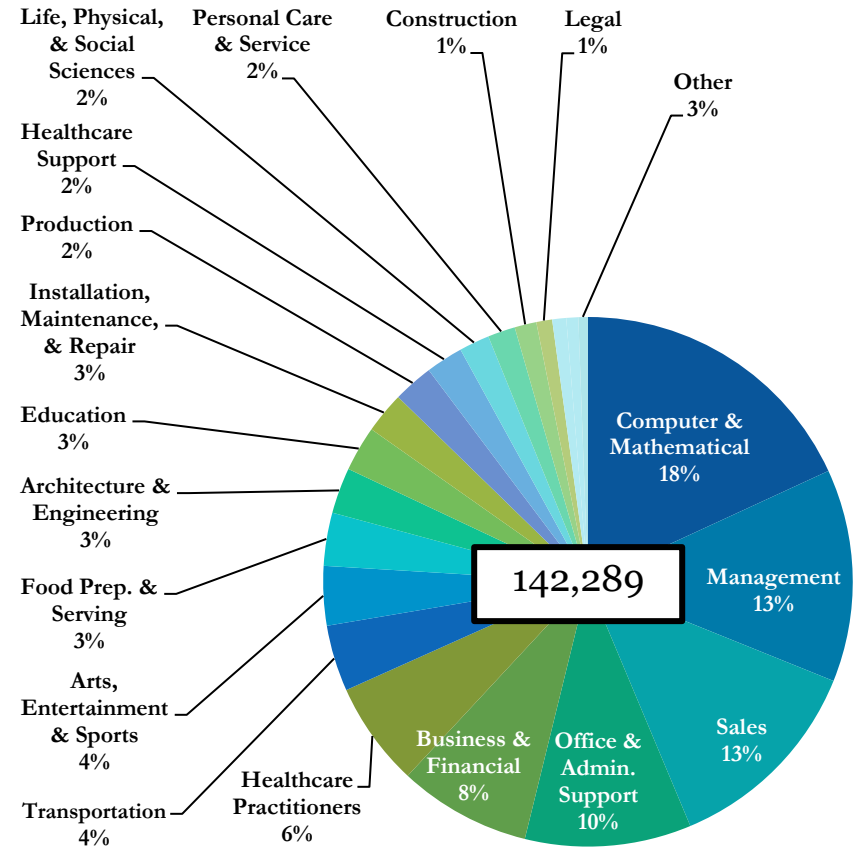
CWIC analyzed 142,289 recent postings pulled from internet job boards to develop an understanding of current job demand and employer needs. The Chicago jobs summarized here were posted online from 10/01/11 through 12/29/11. The data source, Help Wanted Online, uses web spider crawler technology to scour online job boards and assigns an occupational code to each job posting.

Top 20 Occupations by number of job postings:

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| 1. Web developer (5,182) | 12. Executive assistant (2,562) |
| 2. Computer systems analyst (4,757) | 13. Computer support specialist (2,437) |
| 3. Marketing manager (3,338) | 14. Network and system administrator (2,306) |
| 4. Registered nurse (3,114) | 15. Management analyst (2,185) |
| 5. Heavy truck driver (3,047) | 16. Sales rep, wholesale and manufacturing (1,970) |
| 6. Retail salesperson (3,027) | 17. Sales rep, services (1,896) |
| 7. Accountant (2,897) | 18. Financial manager (1,813) |
| 8. Sales manager (2,742) | 19. Computer programmer (1,738) |
| 9. Supervisor of retail sales (2,718) | 20. Medical and health service manager (1,673) |
| 10. Software engineer, applications (2,602) | |
| 11. Customer service rep. (2,574) | |

Top Employers by number of job postings (excluding staffing firms):

1. Sears
2. Deloitte
3. The University of Chicago
4. IBM
5. JP Morgan Chase
6. Advocate Health Care System
7. Accenture
8. Bank of America
9. Allstate
10. Resurrection Health Care



	Computer & Mathematical (18%)	Management (13%)	Sales (13%)	Office and Admin. Support (10%)	Business and Financial (8%)	Healthcare Practitioners (6%)
Top Positions in Demand	<ul style="list-style-type: none"> - Web developers¹ - Computer systems analysts² - Software engineers, applications¹⁰ - Computer support specialists¹² - Network & computer systems administrators¹⁴ - Computer programmers¹⁹ - IT project managers - Systems engineers/architects - Software QA engineers & testers - Database administrators 	<ul style="list-style-type: none"> - Marketing managers³ - Sales managers⁸ - Financial managers¹⁸ - Medical & health services managers²⁰ - General & operations managers - Computer & information systems manager - Human resources managers - Property managers - Public relations managers - Social & community service managers 	<ul style="list-style-type: none"> - Retail salesperson⁶ - Supervisor of retail sales⁹ - Sales rep, wholesale & manufacturing¹⁶ - Sales rep, services¹⁷ - Sales rep, technical & scientific products - Sales agents, financial services - Supervisors of non-retail sales workers - Insurance sales agents - Telemarketers - Advertising sales agents 	<ul style="list-style-type: none"> - Customer service representatives¹¹ - Executive assistants¹² - Supervisors of office & admin. support workers - Bookkeeping, accounting, & auditing clerks - Office clerks, general - Medical secretaries - Tellers - Receptionists & information clerks - Bill & account collectors - Legal secretaries 	<ul style="list-style-type: none"> - Accountants⁷ - Management analysts¹⁵ - Financial analysts - Auditors - Personnel recruiters - Loan officers - Training & development specialists - Purchasing agents - Business operations specialists - Personal financial advisors 	<ul style="list-style-type: none"> - Registered nurses⁴ - Physical therapists - Occupational therapists - Speech pathologists - Medical records & health IT technicians - Licensed practical nurses - Physician assistants - Pharmacists - Pharmacy technicians - Family & general practitioners

	Transportation (4%)	Arts , Entertainment, and Sports (4%)	Food Preparation and Serving (3%)	Architecture and Engineering (3%)	Education (3%)	Installation Maintenance and Repair (3%)
Top Positions in Demand	<ul style="list-style-type: none"> - Heavy truck drivers⁵ - Light truck drivers - Hand laborers & material movers - Supervisors of material moving machine operators - Material handlers & movers - Driver/sales workers - Cleaners of vehicles & equipment - Industrial truck & tractor operators - School bus drivers - Hand packers and packagers 	<ul style="list-style-type: none"> - Public relations specialists - Graphic designers - Actors - Technical writers - Copywriters - Musicians, instrumental - Merchandise displayers and window trimmers - Editors - Art directors - Coaches and scouts 	<ul style="list-style-type: none"> - Supervisors of food workers - Wait staff - Cooks - Combined food prep & serving workers, including fast food - Chefs & head cooks - Hosts & hostesses - Cafeteria attendants & bartender helpers - Bartenders - Food prep workers - Dishwashers 	<ul style="list-style-type: none"> - Industrial engineers - Mechanical engineers - Electrical engineers - Electronics engineers, except computer - Civil engineers - Chemical engineers - Industrial safety & health engineers - Industrial engineering technicians - Environmental engineers - Electronics engineering technicians 	<ul style="list-style-type: none"> - Preschool teachers - Secondary school teachers - Postsecondary vocational education teachers - Tutors - Elementary school teachers - Teacher assistants - Postsecondary health specialties teachers - Postsecondary art, drama, music teachers - Special education teachers - Middle school teachers 	<ul style="list-style-type: none"> - Maintenance & repair workers - Supervisors of mechanics, installers, repairers - Automotive technicians - Bus/truck/diesel engine mechanics - Industrial machinery mechanics - Heating & A/C mechanics - Telecom installers & repairers (not line installers) - Automotive body repairers & installers - Auto master mechanics - Security & fire alarm installers
	Production (2%)	Healthcare Support (2%)	Life, Physical & Social Sciences (2%)	Personal Care and Service (2%)	Construction (1%)	Legal (1%)
Top Positions in Demand	<ul style="list-style-type: none"> - Managers of production workers - Machinists - Computer controlled machine tool operators - Inspectors, testers, sorters - Production worker helpers - Welders & cutters - Electrical & electronic equipment assemblers - Printing machine operator - Packaging & filling machine operators and tenders - Machine setters, tenders, and operators, metal & plastic 	<ul style="list-style-type: none"> - Occupational therapist assistants - Physical therapist assistants - Medical assistants - Nursing aides - Dental assistants - Home health aides - Massage therapists - Other healthcare support workers - Veterinary assistants - Medical equipment preparers 	<ul style="list-style-type: none"> - Market research analysts - Medical scientists - Chemists - Biological technicians - Environmental & health scientists - Food scientists - Survey researchers - Environmental scientists & specialists - Social science research assistants - Clinical psychologists 	<ul style="list-style-type: none"> - Hairdressers & cosmetologists - Personal & home care aides - Nonfarm animal caretakers - Fitness trainers & aerobics instructors - Nannies - Child care workers - Supervisor of personal service workers - Skin care specialists - Recreation workers - Manicurists & pedicurists 	<ul style="list-style-type: none"> - Supervisors of trade & extraction workers - Electricians - Construction carpenters - Construction laborers - Roofers - Plumbers - Painters, construction & maintenance - Highway maintenance workers - Drywall & ceiling tile installers - Sheet metal workers 	<ul style="list-style-type: none"> - Lawyers - Paralegals & legal assistants - Law clerks - Title examiners, abstractors and searchers - Arbitrators, mediators & conciliators - Court reporters - Judges, magistrate judges & magistrates

Where are the Jobs – Chicago Q4

Source: Help Wanted Online (HWOL), a service of The Conference Board www.conference-board.org. Job posting data summarized here covers the city of Chicago only. Data has been retrieved from hundreds of online job boards and company websites. The following postings are excluded: (1) Bulk Employers (includes work at home opportunities, training opportunities, and companies that re-post ads from other employers on their own site, obscuring the name of the employer and (2) Third Party Postings (job boards that simply re-post opportunities from other sites already collected by HWOL). This report should not be used as a comprehensive list of available jobs in Chicago. Some industries use other methods for hiring, including industries that are heavily unionized. Feedback from Chicago businesses indicates that low skilled jobs are often filled easily, without the need to post online. These types of industries and occupations may be under-represented here. In addition, these jobs were posted at some point within a 90 day period, and may or may not have been filled by the time this report was released.